



Case Study

Best of the Best PLC



Client Overview

Best of the Best PLC (BOTB) is a Dream Car Competition company that has been operating in major UK airports since 1999. The company gives a Dream Car away every week, and to date has handed the keys over to more than £20m worth of cars. Customers buy tickets for the car they want to win and play Spot the ball. The person closest to where an independent panel of judges deem the centre of the ball to be wins the car that week.

The Challenge

BOTB were looking to relocate to increase their office size, instead of relocating they decided to purchase the offices next door to their current office. They required one single network so that they could move over to a new hosted cloud phone system and have their computers and Macs connected for file sharing. Further to this they were outgrowing their email setup and required something more suited to the size of the business.



Customer Requirements

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- New Network
- Phone system replacement
- Email solution
- Support

Solution Components

- Cat5 Network Installation
- Hosted VoIP System
- Microsoft Office 365
- IT Support

The World Tech Solution

World Tech installed new structured cabling plus also managed to utilise the current network cabling to produce a single network joining two floors across two offices. Once this was completed we provided a hosted VoIP solution with queuing and IVR features to handle the call volumes.

After consulting with BOTB we recommended Microsoft Office 365 as the best solution to meet their requirements. We put a project plan in place and migrated from their current hosted exchange setup to the Microsoft Office 365 platform, a seamless migration was provided with minimal downtime to business activity.

“World Tech offer a very flexible and efficient service, we are currently working with them to migrate our current email system to Microsoft Office 365.”

William Hindmarch
CEO Best of the best Plc

